

# MULTI-RESIDENTIAL LOW- RISE MODEL EXECUTIVE SUMMARY

Appraisal Cycle Date – January 1, 2021, to December 31, 2024

Effective Date of Valuation – January 1, 2019

Date of Report - January 26, 2024



#### Low-Rise Rent Model

|  | \$/N | \$/Month |  |  |
|--|------|----------|--|--|
| Base Rent (Two Bedroom Apartment Unit)                 | \$   | 1,197    |  |  |
| Additional Adjustments to Base Rent:                   |      |          |  |  |
| Apartment Bachelor Unit                                | \$   | (268)    |  |  |
| Apartment One Bedroom Unit                             | \$   | (138)    |  |  |
| Apartment Three Bedroom or Greater Unit                | \$   | 172      |  |  |
| Garden Bachelor Unit                                   | \$   | 237      |  |  |
| Garden One Bedroom Unit                                | \$   | (106)    |  |  |
| Garden Two Bedroom Unit                                | \$   | 27       |  |  |
| Gardent Three Bedroom Unit                             | \$   | 197      |  |  |
| Garden Loft Unit                                       | \$   | (82)     |  |  |
| Apartment Units in a Basement Building                 |      |          |  |  |
| Basement Location                                      | \$   | (31)     |  |  |
| Main Floor Location                                    | \$   | 42       |  |  |
| Floor 2 Location                                       | \$   | 51       |  |  |
| Floor 3 Location                                       | \$   | 51       |  |  |
| Floor 4 Location                                       | \$   | 88       |  |  |
| Floor 5 Location                                       | \$   | 88       |  |  |
| Apartment Units in a Semi Basement Building            |      |          |  |  |
| Semi Basement Location                                 | \$   | (15)     |  |  |
| Main Floor Location                                    | \$   | _        |  |  |
| Floor 2 Location                                       | \$   | _        |  |  |
| Floor 3 Location                                       | \$   | _        |  |  |
| Floor 4 Location                                       | \$   | (43)     |  |  |
| Floor 5 Location                                       | \$   | (43)     |  |  |
| Age:   |      |          |  |  |
| Calculated Age * Condition Rating/per year (Age 11-65) |      | -5.68    |  |  |
| Misc:  |      |          |  |  |
| Unit Located in a conrete or masonry frame building    | \$   | 11       |  |  |
| Unit with Balcony                                      | \$   | 13       |  |  |
| Unit with a den  | \$   | 104      |  |  |
| Quality Fair Building                                  | \$   | (23)     |  |  |
| Location:  |      |          |  |  |
| Study Area 2610 (North West)                           | \$   | (36)     |  |  |
| Study Area 2620 (North)                                | \$   | (54)     |  |  |
| Study Area 2630 (North Central)                        | \$   | (177)    |  |  |
| Study Area 2640 (Downtown, Cathedral, Transitional)    | \$   | (68)     |  |  |
| Study Area 2650 (East of Downtown)                     | \$   | (48)     |  |  |
| Study Area 2670 (South)                                | \$   | -        |  |  |
| Study Area 2680 (South East)                           | \$   | _        |  |  |

### Low-Rise Vacancy

| Vacancy:                      |       |
|-------------------------------|-------|
| Suburbs (2610;2620;2670;2680) | 9.1%  |
| Inner City: (2630;2640;2650)  | 15.5% |

#### Commercial Component: Rent Model

| Description  | \$/PSF |
|--|--------|
| Base Rent  | 31.56  |
| Adjustments to Base Rent                               |        |
| Study Area 4450  | 4.58   |
| Effective Age 2019 to 1990, per year (Age x Condition) | -0.53  |
| Basement Adjustment                                    | -8.06  |
| Unheated Warehouse Adjustment                          | -40%   |

## Vacancy

Commercial Component 9.09%

### **Overall Effective Gross Income Multipliers (EGIM)**

| Description             | EGIM   |
|-------------------------|--------|
| Base EGIM               | 11.666 |
| Adjustments to EGIM     |        |
| Townhouse Developments: | -3.774 |
| High-Rise Developments: | -1.293 |

### Assessment to Sale Ratio Summary Results

| Ratio Statistics for Assessment/Adjusted Price |       |  |  |  |
|--|-------|--|--|--|
| Number of Sales:                               | 61    |  |  |  |
| Median:  | 0.997 |  |  |  |
| Coefficient of Dispersion                      | 8.9%  |  |  |  |

# **MULTI-RESIDENTIAL MODEL**

## **IDENTIFICATION of MODEL**

The Multi-Residential Model is an income model valuing multi-residential properties with four or more units. Generally described, these properties typically are 100% multi-residential or may include a small commercial component.

The income approach sometimes referred to as the rental income approach values a property based on the present worth of that property's anticipated income. Estimating the value of an income-producing multi-residential property for assessment purposes is done by using the Effective Gross Income Multiplier (EGIM) method of capitalization. An EGIM expresses the relationship between a property's value and its income before expenses. The effective gross income (EGI) is calculated using the potential gross income of the property (i.e. rents), minus a vacancy allowance. The sale price of a property that has sold, divided by the property's EGI, will determine an EGIM.

EGIM = Sale Price / EGI

Once the multipliers have been determined, they are applied to multi-residential properties to estimate value.

Value = Income (EGI) x Rate (EGIM)

## **PROPERTY TYPE DESCRIPTIONS**

The multi-residential properties in Regina can be grouped into three distinct building types.

**Low-Rise Apartment** – building less than six (6) stories and consisting of four or more rentable units. These buildings either have a common entrance or entrances to the building, with access to the units from an interior hallway (Apartment Style), or without a common entrance to the building with individual access to the units (Garden Style).

**High-Rise Apartment** – building with six (6) stories or more and consisting of four (4) or more rentable units. There is a common entrance or entrance to the building, units are accessed from an interior hallway. These buildings typically have elevators.

**Townhouse Apartment** – buildings are typically two-story units with basements, all floors occupied by the resident. Each unit has private entrances and is either in a row or back-to-back.

Separate rental models are developed for each of these property types.

#### **IDENTIFICATION of MODEL AREA**

The Multi-Residential Model is applied city-wide. There are seven (7) distinct multiresidential neighbourhoods located within the City of Regina municipal boundaries, each with varying types and ages of multi-residential buildings, land sizes and locational characteristics. These neighbourhoods are defined on the enclosed map and are individually described below.

#### Neighbourhood 2610

Neighbourhood 2610 is located in Northwest Regina and is bordered on its south side by 9<sup>th</sup> Avenue North between Pasqua Street and Courtney Street, and by the Canadian Pacific (CP) tracks between Courtney Street and the western municipal boundary of the city. Between Pasqua Street and Albert Street, the south boundary lies behind the subdivision known as Argyle Park, between Albert Street and Winnipeg Street, the south boundary wraps around the north boundary of the Uplands subdivision. The east boundaries are Pasqua Street, 12<sup>th</sup> Avenue North and the city's municipal boundaries north of 9<sup>th</sup> Avenue North; south of 9<sup>th</sup> Avenue North, the east boundary is Courtney Street. The north and west boundaries are the city's municipal boundaries.

There are 23 multi-residential developments in this neighbourhood. The majority (91 percent) of these developments are low-rise apartment buildings, with the remaining being townhouse developments. These buildings were constructed between 1977 and 2018, reflecting an average year built of 2000. Developments range in size from 12 units to 200 units, with an average unit count of 76.

#### Neighbourhood 2620

Neighbourhood 2620 encompasses properties located in north and west Regina. This neighbourhood is located east and south of Neighbourhood 2610 and is bordered on its south side by Dewdney Avenue west of Lewvan Drive to Courtney Street, and the CN tracks east of Lewvan Drive to Winnipeg Street. The west boundaries are Catherwood Crescent south to 12<sup>th</sup> Avenue North, then Pasqua Street south to 9<sup>th</sup> Avenue North, then Courtney Street from 9<sup>th</sup> Avenue North south to the CP tracks. The east boundary is Winnipeg Street from Kowalchuk Crescent south to the CN tracks and then Lewvan Drive from there to the CP tracks.

There are 160 multi-residential developments in this neighbourhood. The vast majority (85 percent) of these developments are low-rise apartment buildings, with a scattering of townhouse developments (15 percent). These buildings were constructed between 1950 and 2017, reflecting an average year built of 1969. Developments range in size from four (4) units to 362 units, with an average unit count of 26.

#### Neighbourhood 2630

Neighbourhood 2630 encompasses properties located in north-central Regina. This neighbourhood is located east and south of Neighbourhood 2620 and is best described

in three parts. One part lies west of Broad Street to Courtney Street, bordered on the south by Saskatchewan Drive to Lewvan, and the Creek west of Lewvan; the north boundary is CN tracks to Lewvan, Dewdney Avenue to Courtney. The second part lies between Broad and Winnipeg Street, bordered by Victoria Avenue to the south and the CN tracks to the north. The third part lies east of Winnipeg Street, with McDonald Street being the east boundary, again between Saskatchewan Drive and 4<sup>th</sup> Avenue.

There are 56 multi-residential developments in this neighbourhood. Approximately 77 percent of these developments are low-rise apartment buildings, with the remaining being townhouse developments. These buildings were constructed between 1909 and 2017, reflecting an average year built in 1977. Developments range in size from 4 to 51 units, with an average unit count of 14.

#### Neighbourhood 2640

Neighbourhood 2640 encompasses properties located in central Regina, encompassing the downtown area, the Cathedral area, and the Transitional area. This neighbourhood is bordered on the south side by Wascana Lake and Wascana Creek, the west boundary is Lewvan Drive The north boundary is Saskatchewan Drive between Wascana Creek and Broad Street, then Victoria Avenue from Albert Street to Winnipeg Street, which is the east boundary for the neighbourhood.

There are 158 multi-residential developments in this neighbourhood. The vast majority (71 percent) of these developments are low-rise apartment buildings; the remaining 29 percent is split between townhouse developments and high-rise developments (13 percent and 16 percent respectively). These buildings were constructed between 1910 and 2015, reflecting an average year built in 1963. Developments range in size from four (4) units to 316 units, with an average unit count of 38.

#### Neighbourhood 2650

Neighbourhood 2650 lies immediately east of central Regina. This neighbourhood is bordered on the south side by Wascana Lake between Winnipeg Street and the Ring Road, and Victoria Avenue East from the Ring Road to Brown Street. The north boundary is the CP tracks, the west boundary is Winnipeg Street, and the east boundary is the Ring Road from Wascana Creek to Victoria Avenue East and Brown Street from Victoria Avenue East to the CP tracks.

There are 82 multi-residential developments in this neighbourhood. These developments are predominately low-rise apartment buildings (90 percent); the remaining are townhouse developments. These buildings were constructed between 1945 and 2015, reflecting an average year built of 1970. Developments range in size from four (4) units to 150 units, with an average unit count of 19.

#### Neighbourhood 2670

Neighbourhood 2670 is located in south Regina and is bordered entirely on the north side by Wascana Lake and Wascana Creek. The City's municipal boundary forms this neighbourhood's south and east boundaries. The west boundary is Lewvan Drive from the creek to 25<sup>th</sup> Avenue, and thereafter the City's municipal boundaries.

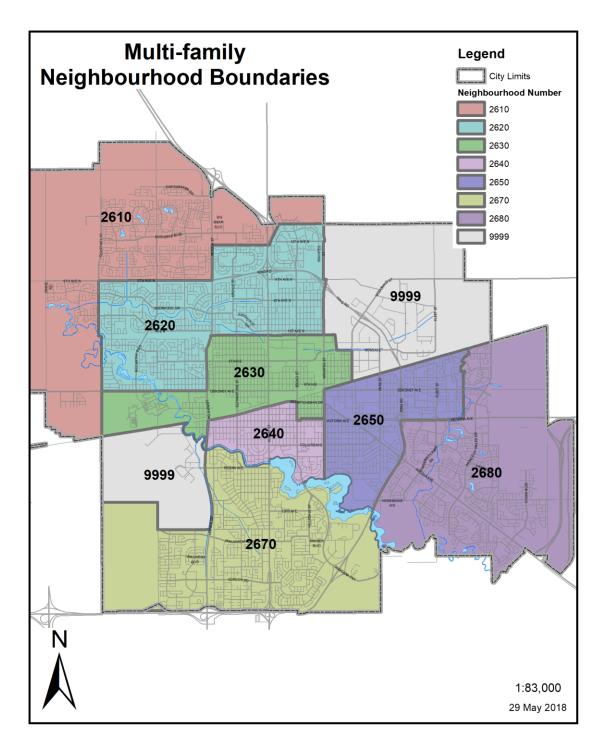
There are 171 multi-residential developments in this neighbourhood. Low-rise apartment buildings (98 percent) are the dominate development type; the remaining two (2 percent) are townhouse developments. These buildings were constructed between 1954 and 2018, reflecting an average year built of 1966. Developments range in size from four (4) units to 314 units, with an average unit count of 28.

#### Neighbourhood 2680

Neighbourhood 2680 is located in southeast Regina and is bordered on the north by Victoria Avenue East from the Ring Road to Brown Street, and the CP tracks from Brown Street to the city's municipal boundaries. The south boundary is Wascana Creek and the city's municipal boundaries. The west boundary is the Ring Road from Wascana Creek to Victoria Avenue East and then Brown Street from Victoria Avenue East to the CP tracks. The east boundary is the city's municipal boundary is the city's municipal boundary is the city's municipal Avenue East and then Brown Street from Victoria Avenue East to the CP tracks. The east boundary is the city's municipal boundaries.

There are 38 multi-residential developments in this neighbourhood. The majority of these developments are low-rise apartment buildings (84 percent); the remaining are townhouse developments. These buildings were constructed between 1977 and 2019, reflecting an average year built of 1966. Developments range in size from four (4) units to 222 units, with an average unit count of 48.

MAP



## **SCOPE of DATA and ANALYSIS**

2021 is a revaluation year meaning all properties within Regina are valued as of January 1, 2019. Prior to 2019, the City Assessor requested copies of 2016, 2017, 2018 and 2019 rent rolls for all non-residential properties to develop a Mass Appraisal Net Rent Model.

A total of 11,376 multi-residential rents were analyzed using multiple regression analysis. The rent model is an additive model that predicts rents based on the type of unit and other factors such as the effective age of the building, location of the building, and location of the unit within the building.

#### Multi-Residential Rental Summary Results

| Property Type | Count  | Minimum 1 |     | 1 inimum Maximum |     | Mean |      | Mediar |      |
|---------------|--------|-----------|-----|------------------|-----|------|------|--------|------|
| High-Rise     | 1,157  | \$        | 600 | \$ 1,4           | 459 | \$1  | ,021 | \$     | 980  |
| Low-Rise      | 9,452  | \$        | 427 | \$ 1,            | 750 | \$   | 998  | \$     | 974  |
| Townhouse     | 767    | \$        | 850 | \$ 1,0           | 664 | \$1  | ,192 | \$1    | ,194 |
| Total:        | 11,376 | \$        | 427 | \$ 1,            | 750 | \$1  | ,013 | \$     | 985  |

The following table provides a specific breakdown of the Low-Rise rents along with statistical measurements.

| Strata   | Count | Min | Max  | Mean | Median |
|--|-------|-----|------|------|--------|
| Overall:   | 9452  | 427 | 1750 | 998  | 974    |
| Unit Type:                                       |       |     |      |      |        |
| Bachelor   | 468   | 427 | 1050 | 652  | 650    |
| Garden Loft                                      | 14    | 774 | 1129 | 942  | 974    |
| Garden One Bedroom                               | 165   | 600 | 1214 | 909  | 914    |
| Garden Two Bedroom                               | 296   | 790 | 1366 | 1061 | 1064   |
| One Bedroom                                      | 3275  | 450 | 1425 | 873  | 850    |
| Two Bedroom                                      | 4962  | 550 | 1630 | 1094 | 1076   |
| Three Plus Bedroom                               | 272   | 875 | 1750 | 1337 | 1349   |
| Unit with Den                                    | 109   | 775 | 1625 | 1333 | 1150   |
| Unit Location:                                   |       |     |      |      |        |
| Unit Located in a Basement                       | 31    | 450 | 1095 | 720  | 750    |
| Unit Located in a Semi Basement                  | 1501  | 427 | 1288 | 842  | 850    |
| Unit Located on the Main Floor                   | 2906  | 459 | 1750 | 978  | 950    |
| Unit Located on the Second Floor                 | 2849  | 450 | 1710 | 992  | 964    |
| Unit Located on the Third Floor                  | 1317  | 500 | 1735 | 1097 | 1105   |
| Unit Located on the Fourth Floor                 | 792   | 820 | 1725 | 1237 | 1250   |
| Unit Located on the Fifth Floor                  | 42    | 840 | 985  | 925  | 918    |
| Building Characteristics:                        |       |     |      |      |        |
| Unit Located in a concrete frame building        | 2555  | 459 | 1423 | 884  | 890    |
| Unit Located in a below average quality building | 194   | 427 | 1750 | 997  | 974    |

| Strata  | Count | Min | Max  | Mean | Median |
|---|-------|-----|------|------|--------|
| Overall:  | 9452  | 427 | 1750 | 998  | 974    |
| Building Location:                                  |       |     |      |      |        |
| Study Area 2610 (North West)                        | 1083  | 684 | 1543 | 1208 | 1225   |
| Study Area 2620 (North)                             | 2326  | 459 | 1499 | 956  | 925    |
| Study Area 2630 (North Central)                     | 227   | 459 | 1225 | 788  | 758    |
| Study Area 2640 (Downtown, Cathedral, Transitional) | 1396  | 450 | 1300 | 793  | 794    |
| Study Area 2650 (East of Downtown)                  | 435   | 459 | 1350 | 921  | 900    |
| Study Area 2670 (South)                             | 3144  | 427 | 1750 | 1017 | 995    |
| Study Area 2680 (South East)                        | 841   | 660 | 1695 | 1207 | 1250   |

## Low-Rise Rent Model

|   | \$/Month |       |  |
|---|----------|-------|--|
| Base Rent (Two Bedroom Apartment Unit)      | \$       | 1,197 |  |
| Additional Adjustments to Base Rent:        |          |       |  |
| Apartment Bachelor Unit                     | \$       | (268) |  |
| Apartment One Bedroom Unit                  | \$       | (138) |  |
| Apartment Three Bedroom or Greater Unit     | \$       | 172   |  |
| Garden Bachelor Unit                        | \$       | (237) |  |
| Garden One Bedroom Unit                     | \$       | (106) |  |
| Garden Two Bedroom Unit                     | \$       | 26    |  |
| Gardent Three Bedroom Unit                  | \$       | 197   |  |
| Garden Loft Unit                            | \$       | (82)  |  |
| Apartment Units in a Basement Building      |          |       |  |
| Basement Location                           | \$       | (31)  |  |
| Main Floor Location                         | \$       | 42    |  |
| Floor 2 Location                            | \$       | 51    |  |
| Floor 3 Location                            | \$       | 51    |  |
| Floor 4 Location                            | \$       | 88    |  |
| Floor 5 Location                            | \$       | 88    |  |
| Apartment Units in a Semi Basement Building |          |       |  |
| Semi Basement Location                      | \$       | (15)  |  |
| Floor 2 Location                            | \$       | -     |  |
| Floor 3 Location                            | \$       | -     |  |
| Floor 4 Location                            | \$       | (43)  |  |
| Floor 5 Location                            | \$       | (43)  |  |
| Age:  |          |       |  |
| Calculated Age * Condition Rating/per year  |          | -5.68 |  |
| Misc:                                       |          |       |  |
| Unit Located in a concrete frame building   | \$       | 11    |  |
| Unit with Balcony                           | \$       | 13    |  |
| Unit with a den                             | \$       | 104   |  |
| Quality Fair Building                       | \$       | (23)  |  |
| Location:                                   |          |       |  |
| Study Area 2610 (North West)                | \$       | (36)  |  |
| Study Area 2620 (North)                     | \$       | (54)  |  |
| Study Area 2630 (North Central)             | \$       | (177) |  |
| Study Area 2640 (Downtown, Cathedral,       | \$       | (68)  |  |
| Transitional)                               |          |       |  |
| Study Area 2650 (East of Downtown)          | \$       | (48)  |  |
| Study Area 2670 (South)                     | \$       | -     |  |
| Study Area 2680 (South East)                | \$       | -     |  |

\*Age variable is calculated using the following formula:

Base date (2019) - Year Built \* Condition Rating

#### **Condition Rating**

The condition of buildings and structures is determined by taking into consideration the remaining economic life of the depreciated physical components of the property including both short-lived and long-lived items.

#### **Condition Rating Chart**

| Poor          | 1.3  |
|---------------|------|
| Below Average | 1.15 |
| Average       | 1.0  |
| Above Average | 0.9  |
| Good          | 0.8  |
| Very Good     | 0.7  |
| Superior      | 0.6  |
| Excellent     | 0.5  |

#### Low-Rise Vacancy

The typical 2019 vacancy was estimated from the returned rent rolls and indicated an adjustment of 15.5 percent for the inner city; 9.1 percent for the suburbs (Study Area 2610; 2620; 2670; 2680)

#### Commercial Component: Rent Model

| Description  | \$/PSF |
|--|--------|
| Base Rent  | 31.56  |
| Adjustments to Base Rent                               |        |
| Study Area 4450  | 4.58   |
| Effective Age 2019 to 1990, per year (Age x Condition) | -0.53  |
| Basement Adjustment                                    | -8.06  |
| Unheated Warehouse Adjustment                          | -40%   |

#### Vacancy

Commercial Component 9.09%

The typical 2019 vacancy was estimated from the returned rent rolls and indicated an adjustment of 9.09 per cent for the commercial component.

#### **Gross Income Multiplier and Adjustments**

Gross income multipliers were estimated by dividing the predicted 2019 net operating income generated from the rent model by adjusted sale prices. The 61 sales used in the analysis occurred between January 1, 2014, and December 31, 2018. The sales were verified by mailing questionnaires to both vendors and purchasers. Sales were adjusted for chattels as reported; an analysis of 51 sales reporting chattels indicated an average of 0.88 percent, a one (1) percent adjustment was applied to those sales where no adjustment was reported. The sales were also adjusted to reflect the market as of the base date of January 1, 2019.

The reconciliation process for the resulting income multipliers involved reviewing multiple regression analysis results and also reviewing results based on actual reported incomes.

The effective gross income multiplier analysis involved 61 sales, detailed in the following table.

|                      | 2019 Base Year Sales - January                                  | 1, 2014 to I  | December 3           | 1, 2018                                   |                |                                      |   |
|----------------------|---|---------------|----------------------|---|----------------|--------------------------------------|---|
| ACC_ID               | ADDRESS   | Sale<br>Month | Sale Year            | Adjusted Price                            |                | Potential<br>fective Gross<br>Income | Effective Gross<br>Income<br>Multiplier |
| _                    | 2121 15TH AVENUE  | 5             | 2015                 | \$ 8,190,379                              | \$             | 806,900                              | Multiplier<br>10.15                     |
|                      | 4525 RAE STREET   | 9             | 2013                 | \$ 5,922,107                              | \$             | 625,700                              | 9.46                                    |
|                      | 111 LOCKWOOD ROAD   | 4             | 2016                 | \$ 14,705,088                             | \$             | 1,278,300                            | 11.50                                   |
|                      | 27 KLEISINGER CRESCENT* (3 Kleisinger)                          | 12            | 2018                 | \$ 5,716,763                              | \$             | 474,900                              | 12.04                                   |
|                      | 87 ANGUS ROAD   | 8             | 2016                 | \$ 2,174,606                              | \$             | 184,900                              | 11.76                                   |
|                      | 443 N LORNE STREET  | 11            | 2015                 | \$ 4,759,463                              | \$             | 429,900                              | 11.07                                   |
|                      | 477 N LORNE STREET  | 7             | 2015                 | \$ 1,876,878                              | \$             | 174,800                              | 10.74                                   |
| 10012929             | 419 N LORNE STREET  | 5             | 2015                 | \$ 1,846,588                              | \$             | 176,200                              | 10.48                                   |
|                      | 2420 6TH AVENUE N   | 12            | 2015                 | \$ 2,735,161                              | \$             | 230,400                              | 11.87                                   |
| 10013287             | 331 N BROAD STREET  | 7             | 2014                 | \$ 1,687,604                              | \$             | 162,400                              | 10.39                                   |
| 10013288             | 307 N BROAD STREET  | 7             | 2016                 | \$ 1,768,010                              | \$             | 168,200                              | 10.51                                   |
| 10019984             | 831 EMPRESS STREET  | 6             | 2015                 | \$ 490,657                                | \$             | 49,500                               | 9.91                                    |
| 10019984             | 831 EMPRESS STREET  | 8             | 2018                 | \$ 647,512                                | \$             | 49,500                               | 13.08                                   |
| 10023482             | 1235 GRACE STREET* (4303 Rae St)                                | 8             | 2014                 | \$ 3,290,800                              | \$             | 352,500                              | 9.34                                    |
| 10023604             | 1108 EMPRESS STREET   | 1             | 2018                 | \$ 458,008                                | \$             | 38,900                               | 11.77                                   |
| 10024082             | 4741 4TH AVENUE   | 9             | 2014                 | \$ 514,413                                | \$             | 37,200                               | 13.83                                   |
|                      | 1538 ALEXANDRA STREET   | 12            | 2017                 | \$ 5,690,183                              | \$             | 380,700                              | 14.95                                   |
|                      | 1530 ALEXANDRA STREET   | 10            | 2014                 | \$ 1,237,150                              | \$             | 99,100                               | 12.48                                   |
|                      | 2731 9TH AVENUE   | 5             | 2018                 | \$ 714,013                                | \$             | 78,700                               | 9.07                                    |
|                      | 1424 VICTORIA AVENUE  | 12            | 2018                 | \$ 2,395,249                              | \$             | 290,100                              | 8.26                                    |
|                      | 1956 MONTREAL STREET  | 11            | 2018                 | \$ 534,010                                | \$             | 46,100                               | 11.58                                   |
|                      | 2078 GARNET STREET  | 5             | 2014                 | \$ 776,546                                | \$             | 74,200                               | 10.47                                   |
|                      | 2022 LORNE STREET   | 8             | 2015                 | \$ 4,897,432                              | \$             | 387,300                              | 12.65                                   |
|                      | 2025 ROSE STREET  | 3             | 2018                 | \$ 3,539,563                              | \$             | 317,600                              | 11.14                                   |
|                      | 2155 ROSE STREET*(2121 Smith Street)                            | 12            | 2017                 | \$ 3,972,698<br>\$ 1,542,318              | \$             | 343,100                              | 11.58                                   |
|                      | 1901 14TH AVENUE<br>2242 SCARTH STREET                          | 11<br>10      | 2017<br>2017         | \$ 1,542,318<br>\$ 2,015,630              | \$<br>\$       | 121,100                              | 12.74<br>15.16                          |
|                      | 2205 SMITH STREET   | 10            | 2017                 | \$ 2,013,030<br>\$ 1,831,054              | \$<br>\$       | 140,100                              | 13.10                                   |
|                      | 2305 BROAD STREET   | 4             | 2013                 | \$ 1,831,034<br>\$ 1,793,571              | \$             | 140,100                              | 12.47                                   |
|                      | 2158 HALIFAX STREET   | 9             | 2017                 | \$ 684,544                                | \$             | 61,300                               | 11.17                                   |
|                      | 5 VAUGHN STREET   | 8             | 2010                 | \$ 1,547,329                              | \$             | 138,400                              | 11.17                                   |
|                      | 27 VAUGHN STREET  | 2             | 2017                 | \$ 2,917,213                              | \$             | 247,000                              | 11.81                                   |
|                      | 40 FROOM CRESCENT* (909 Grey St; 2300 Abbott Rd)                | 12            | 2018                 | \$ 5,607,421                              | \$             | 436,200                              | 12.86                                   |
|                      | 2709 CORONATION STREET  | 5             | 2010                 | \$ 640,230                                | \$             | 50,900                               | 12.58                                   |
|                      | 3812 REGINA AVENUE  | 5             | 2018                 | \$ 668,012                                | \$             | 50,600                               | 13.20                                   |
|                      | 421 E 17TH AVENUE   | 4             | 2017                 | \$ 632,801                                | \$             | 53,300                               | 11.87                                   |
| 10043899             | 2479 FRANCIS STREET   | 2             | 2014                 | \$ 506,647                                | \$             | 35,300                               | 14.35                                   |
| 10043990             | 401 E COLLEGE AVENUE* (405E College Ave)                        | 4             | 2018                 | \$ 837,015                                | \$             | 71,900                               | 11.64                                   |
|                      | 3218 WESTGATE AVENUE  | 12            | 2014                 | \$ 569,873                                | \$             | 49,200                               | 11.58                                   |
| 10046656             | 3210 WESTGATE AVENUE  | 9             | 2017                 | \$ 857,396                                | \$             | 84,700                               | 10.12                                   |
| 10046661             | 3319 ARGYLE RD*(2701 Coronation St; 3801 Princess)              | 12            | 2018                 | \$ 4,494,701                              | \$             | 354,300                              | 12.69                                   |
| 10047441             | 10 MICHENER DRIVE* (4 complexes in Regina)                      | 9             | 2014                 | \$ 37,602,232                             | \$             | 3,582,000                            | 10.50                                   |
| 10052986             | 4110 RAE STREET* (40 properties 536 units)                      | 12            | 2017                 | \$ 58,503,162                             | \$             | 4,986,200                            | 11.73                                   |
|                      | 3959 CAMERON STREET   | 12            | 2016                 | \$ 473,546                                | \$             | 40,100                               | 11.81                                   |
|                      | 3008 PARLIAMENT AVENUE  | 11            | 2018                 | \$ 1,660,030                              | \$             | 165,700                              | 10.02                                   |
| 10053192             | 3940 RAE STREET   | 2             | 2018                 | \$ 1,302,024                              | \$             | 106,700                              | 12.20                                   |
|                      | 3861 RETALLACK STREET   | 4             | 2017                 | \$ 1,360,903                              |                | 120,600                              | 11.28                                   |
|                      | 3820 RETALLACK STREET   | 7             | 2014                 | \$ 452,282                                | -              | 41,300                               | 10.95                                   |
|                      | 3000 26TH AVENUE  | 8             | 2017                 | \$ 547,667                                | \$             | 42,300                               | 12.95                                   |
|                      | 3005 26TH AVENUE  | 1             | 2014                 | \$ 435,378                                | \$             | 39,400                               | 11.05                                   |
|                      | 3005 26TH AVENUE  | 2             | 2015                 | \$ 511,078                                | \$             | 42,300                               | 12.08                                   |
|                      | 117 PROCTER PLACE   | 6             | 2016                 | \$ 2,767,597                              | \$             | 236,500                              | 11.70                                   |
|                      | 20 SPENCE STREET* (26 Spence St)                                | 1             | 2017                 | \$ 4,670,449                              | \$             | 451,600                              | 10.34                                   |
|                      | 4415 RAE STREET   | 8             | 2017                 | \$ 4,842,115                              | \$             | 460,700                              | 10.51                                   |
|                      | 2755 31ST AVENUE  | 4             | 2018                 | \$ 2,976,054                              | -              | 267,900                              | 11.11                                   |
|                      | 4730 PASQUA STREET  | 8             | 2014                 | \$ 15,350,251                             | \$             | 1,276,100                            | 12.03                                   |
|                      | 4008 DEWDNEY AVENUE   | 5             | 2015                 | \$ 613,093                                | \$             | 62,200                               | 9.86                                    |
|                      | 210 ANCHE STREET  |               |                      |   |                |                                      |   |
| 10017131             | 319 ANGUS STREET  | 4             | 2016                 | \$ 502,937                                | \$             | 60,800                               | 8.27                                    |
| 10017131<br>10025490 | 319 ANGUS STREET<br>1400 ARGYLE STREET<br>5960 LITTLE PINE LOOP | 4<br>11<br>10 | 2016<br>2018<br>2018 | \$ 502,937<br>\$ 452,008<br>\$ 11,816,571 | \$<br>\$<br>\$ | 60,800<br>60,180<br>951,600          | 7.51<br>12.42                           |

The reconciliation process for determining economic gross income multiplier strata primarily involved multiple regression analysis. Additionally, external consultation with individuals active in the Regina real estate market supported the analysis. Recognized published gross income multiplier data were also reviewed. The economic gross income multipliers are as follows:

| Description             | EGIM   |
|-------------------------|--------|
| Base EGIM               | 11.666 |
| Adjustments to EGIM     |        |
| Townhouse Developments: | -3.774 |
| High-Rise Developments: | -1.293 |

## MODEL TESTING

In mass appraisal, the most effective means of evaluating the accuracy of appraisals is a ratio study. A ratio study compares the appraised values produced by the valuation models to arm's length sale transactions in the marketplace.

The legislated statistical requirement affecting the assessment of multi-residential properties in Saskatchewan is for the median ratio of a city-wide assessment-to-sale ratio study to be within the range of 0.95 to 1.05.

The primary measure of appraisal uniformity in ratio studies is the Coefficient of Dispersion (COD). Low CODs tend to be associated with good appraisal uniformity. The COD also indirectly measures the quality of the appraisal process by which mass appraisal modelled values are developed.

The median assessment-to-sale ratio and Coefficient of Dispersion for this Multi-Residential Model is provided below:

| Ratio Statistics for Assessment/Adjusted Price |       |  |
|--|-------|--|
| Number of Sales:                               | 61    |  |
| Median:  | 0.997 |  |
| Coefficient of Dispersion                      | 8.9%  |  |

The median assessment-to-sales ratio and Coefficient of Dispersion for the base EGIM and the adjustments made to the EGIM are provided below:

| Ratio Statistics for Assessment/Adjusted Price - Low Rise (Base EGIM) |       |  |
|---|-------|--|
| Number of Sales:  | 56    |  |
| Median:   | 0.996 |  |
| Coefficient of Dispersion   | 9.2%  |  |

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| Ratio Statistics for Assessment/Adjusted Price - Townhouse |       |  |
|--|-------|--|
| Number of Sales:   | 2     |  |
| Median:  | 1.002 |  |
| Coefficient of Dispersion                                  | 4.8%  |  |

| Ratio Statistics for Assessment/Adjusted Price - High Rise |       |  |
|--|-------|--|
| Number of Sales:   | 3     |  |
| Median:  | 1.022 |  |
| Coefficient of Dispersion                                  | 6.3%  |  |

To test for bias in the model as a result of variables being excluded, a hypothesis test Kruskal-Wallis, was used. The Kruskal-Wallis test examines whether different variables or categories are appraised at equal percentages of market value. If the distribution of the ratio is the same across the categories (or variables), the model is assumed to be unbiased. The results of these tests are as follows:

Location (Study Area):

| Hypothesis Test Summary - Location (Study Area)                         |  |       |                             |
|---|--|-------|-----------------------------|
| Null Hypothesis   | Test                                       | Sig.  | Decision                    |
| The distribution of RATIO4 is the same across categories of STUDY_AREA. | Independent-Samples Kruskal-Wallis<br>Test | 0.392 | Retain the null hypothesis. |
| Asymptotic significances are displayed. The significance level is .050. |  |       |                             |

### Age (Era):

| Hypothesis Test Summary - Age (Era)                                     |  |       |                             |
|---|--|-------|-----------------------------|
| Null Hypothesis   | Test                                       | Sig.  | Decision                    |
| The distribution of RATIO4 is the same<br>across categories of AGE_ERA. | Independent-Samples Kruskal-Wallis<br>Test | 0.166 | Retain the null hypothesis. |
| Asymptotic significances are displayed. The significance level is .050. |  |       |                             |

### Quality:

| Hypothesis Test Summary - Quality                                       |                                    |       |                             |  |
|---|------------------------------------|-------|-----------------------------|--|
| Null Hypothesis   | Test                               | Sig.  | Decision                    |  |
| The distribution of RATIO4 is the same                                  | Independent-Samples Kruskal-Wallis | 0.435 | Retain the null hypothesis. |  |
| across categories of QUALITY.   | Test                               |       |                             |  |
| Asymptotic significances are displayed. The significance level is .050. |                                    |       |                             |  |